



AGENDA ITEM EXECUTIVE SUMMARY

Agenda Item number: *IIIA7

Title:

Recommendation to Approve the purchase of a Pierce Enforcer PUC Pumper Fire Engine for the Fire Department

Presenter:

Fire Chief Scott Swanson

Meeting: Government Operations Committee

Date: May 20, 2024

Proposed Cost: \$ *1,228,000*

Budgeted Amount: \$

Not Budgeted:

A recommendation to purchase the fire engine apparatus, a Pierce Enforcer PUC pumper, budgeted for purchase in the fire apparatus replacement fund. The fire engine is a planned long-term investment in public safety for St. Charles. Approval at this time is needed as there is currently an ever-increasing delay in delivery, currently estimated at 45 to 48 months after the contract approval.

Once received, the new fire engine will replace a 2002 Seagrave pumper. That fire engine was projected to have a 20-year service life and will have been in service for 26 years, if it is still able to be maintained in service into 2028. Having been in-service substantially longer than anticipated, it is doubtful there will be any substantial value remaining, but will still be considered for sale or donation at that time.

The City is a participant in the Houston-Galveston Purchasing Cooperative, (HGAC Buy) and the Fire Department desires to use this organization to complete this purchase utilizing their bidding agreement with Macqueen Emergency for a Pierce Enforcer PUC pumper fire engine. Utilizing the HGAC buy process allowed an additional \$22,700.00 reduction in the final costs.

Attachments (please list):

Bid quote from Macqueen Emergency

Recommendation/Suggested Action (briefly explain):

Recommendation to approve the purchase of a Pierce Enforcer PUC pumper fire engine for the Fire Department.



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MINNESOTA ILLINOIS INDIANA MISSOURI NEBRASKA NORTH DAKOTA SOUTH DAKOTA

EM-102

April 16, 2024

Fire Chief Scott Swanson
City of St. Charles
112 N Riverside Ave
St Charles, IL 60174

Subject: **Proposal for One (1) Pierce Enforcer PUC Pumper
Proposal / Bid 1185**

Dear Fire Chief Swanson,

With regard to the above subject, please find attached our completed proposal. Pricing is as follows, including 100% prepay option.

Pricing Summary:

Sale Price – **\$1,228,000.00***
**Houston-Galveston Area Council (HGAC) Consortium Pricing.*

100% Performance Bond:

Should the City of St. Charles elect to have us provide a Performance Bond, \$3,470.00 will need to be added to the above sale price.

100% Prepayment Option:

Should the City of St. Charles elect to make a 100% prepayment at contract signing, a discount of **(\$121,526.00)** can be subtracted from the above "Sale Price" resulting in a revised contract price of **\$1,106,474.00 OR \$1,109,944.00 with Performance Bond.**

Terms and Conditions:

Taxes – Not Applicable
Freight – F.O.B. – Appleton, WI / Shipping to St. Charles, IL
Terms – Net due prior to vehicle(s) release at the Pierce Manufacturing Plant (Appleton, WI). Net due at Contract signing for **Prepay discount** to be applicable.
Delivery* – 45 to 48 months from receipt and acceptance of contract.

**Due to global supply chain constraints, any delivery date contained herein is a good faith estimate as of the date of this order/contract, and merely an approximation based on current information. Delivery updates will be made available, and a final firm delivery date will be provided as soon as possible.*



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Said apparatus and equipment are to be built and shipped in accordance with the specifications hereto attached, delays due to strikes, war, or international conflicts, or other causes beyond our control not preventing, could alter the delivery schedule.

The specifications herein contained, shall form a part of the final contract, and are subject to changes as desired by the purchaser, provided such changes are acknowledged and agreed to in writing by the purchaser.

Various state or federal regulation agencies (e.g., NFPA, DOT, EPA) may require changes to the Specifications and/or the Product and in any such event any resulting cost increases incurred to comply therewith will be added to the Purchase Price to be paid by the Customer. Any future drive train upgrades (engine, transmission, axles, etc.) or any other specification changes have not been calculated into our annual increases and will be provided at additional cost. The Company reserves the right to update pricing in response to manufacturer-imposed increases as a result of PPI inflation. The Company will document and itemize any such price increase for the Customer's review and approval before proceeding. Should the customer choose not to accept the pricing update, the customer has the ability to cancel without penalty.

This proposal for fire apparatus conforms with all Federal Department of Transportation (DOT) rules and regulations in effect at the time of bid, and with all National Fire Protection Association (NFPA) Guidelines for Automotive Fire Apparatus as published at the time of bid, except as modified by customer specifications.

The attached proposal is valid **until May 31, 2024.**

We trust the above and the enclosed to be full and complete at this time; however, should you have any questions or require additional information, please do not hesitate to contact me at 630-303-8776 or john.kenna@macqueengroup.com.

We wish to thank the City of St. Charles for the opportunity to submit our proposal.

Respectfully,

John Kenna

John Kenna
Apparatus Sales
MacQueen Equipment LLC
DBA MacQueen Emergency Group